














# Programs Available in Westchester County for Small Business Owners

		<u>Contact Info</u>	<u>Description</u>	Training/Counseling	Financial Assistance	MWBE/Procurement	Spanish	Start-ups
<b>Business Mentor NY</b>		Benjamin Howard-Cooper 917.539.0256 www.businessmentor.ny.gov	Business mentoring is FREE counsel, advice, and support provided by experienced entrepreneurs and seasoned professionals to emerging entrepreneurs and business owners. Mentorship can be a powerful tool in helping entrepreneurs to get their businesses back on track or bringing them to the next level.	X	X		X	X
<b>Community Capital New York</b>		Julieta McPherson 914-747-8020 x 114 www.communitycapitalny.org	Community Capital offers loans to start-up and emerging small businesses that may not meet the credit or collateral requirements of a bank at competitive rates and with free business support and coaching to foster your success.	X	X		X	X
<b>Gateway to Entrepreneurship</b>		Eridana Camacho 914-606-5616 www.sunywcc.edu/gateway-center/gateway-to-entrepreneurship	Through collaborations, G <sup>2E</sup> is a resource hub for entrepreneurial development at all stages, facilitating programs that respond to entrepreneurs' needs and contribute to a vibrant local economy	X				
<b>NY Business Development Corporation</b>		Tamara Underwood 914 358 6404 www.nybdc.com	A complement to conventional banking, working in partnership with banks to provide term loans, many of which do not meet the requirements for traditional financing.		X	X	X	X
<b>Professional Development Center</b>		Joe DiRago / Paulette Pellani 914-606-6669 www.sunywcc.edu/pdc	The Professional Development Center at Westchester Community College provides high quality, up-to-date, affordable employee training and training-related services for companies located in Westchester County.	X			X	
<b>REDC</b>		Lin Simeti 845-735-7040 www.redc.org	Assists all businesses to learn how to find and compete for government contracts including helping woman, minority and disadvantaged businesses secure MWBE and DBE certification.	X		X		
<b>SCORE</b>		914-948-3907 www.scorewestchester.com	SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for nearly fifty years.	X				X
<b>Small Business Development Center</b>		Tom Morley (845)356-6065 www.nysbdc.org	Free one-on-one consultations to start-up and existing businesses to help with business plans, export, loan packaging, MWBE certifications, and innovation viability. Research services available.	X	X	X	X	X
<b>TruFund Financial Services, Inc.</b>		Aisha Benson (212) 994-2722 www.trufund.org	Provides loans and free counseling to operating small businesses and non-profits that have challenges obtaining financing. Focus on minority and women-owned businesses and LMI communities.	X	X			
<b>US Small Business Administration</b>		Elizabeth Abreu/Sylvia Rivera 212-264-9487 www.sba.gov	The SBA helps Americans start, build and grow businesses. Through an extensive network of field offices and partnerships with public and private organizations, SBA delivers its services to people throughout the United States, Puerto Rico, the U.S. Virgin Islands and Guam."	X	X	X	X	X
<b>United Way</b>		Mary Ann Luna 914-997-6700 X 740 www.uwvp.org	Financial assessment and consultation program for start-up and existing small business is made possible by special funding from Capital One. The program works in collaboration with the Small Business Advisory Alliance.	X			X	X
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<b>Westchester Industrial Development Agency</b>		Bridget Gibbons 914-995-2963 www.westchesterida.com	The County of Westchester Industrial Development Agency (IDA) offers low cost tax exempt bond financing and tax incentives to both existing private sector businesses and those relocating to Westchester.		X			

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<b>Westchester Local Development Corporation</b>		Bridget Gibbons 914-995-2963 www.westchesterldc.com	The County of Westchester Local Development Corporation (LDC) provides benefits to non-profits and public benefit corporations consisting of low-cost tax-exempt bonds which can be used for capital improvements or to refinance existing debt.		X			
<b>Women's Enterprise Development Center</b>		Anne Janiak 948-6098 www.wedcbiz.org	914- WEDC is the only Women's Business Center in Westchester where women can find the long term support and training to launch and expand their small businesses. We provide free one-on-one business and loan/financial counseling, M/WBE application assistance, alumni networking, intensive workshops along with our comprehensive low cost entrepreneurial business training program.	X	X	X	X	X